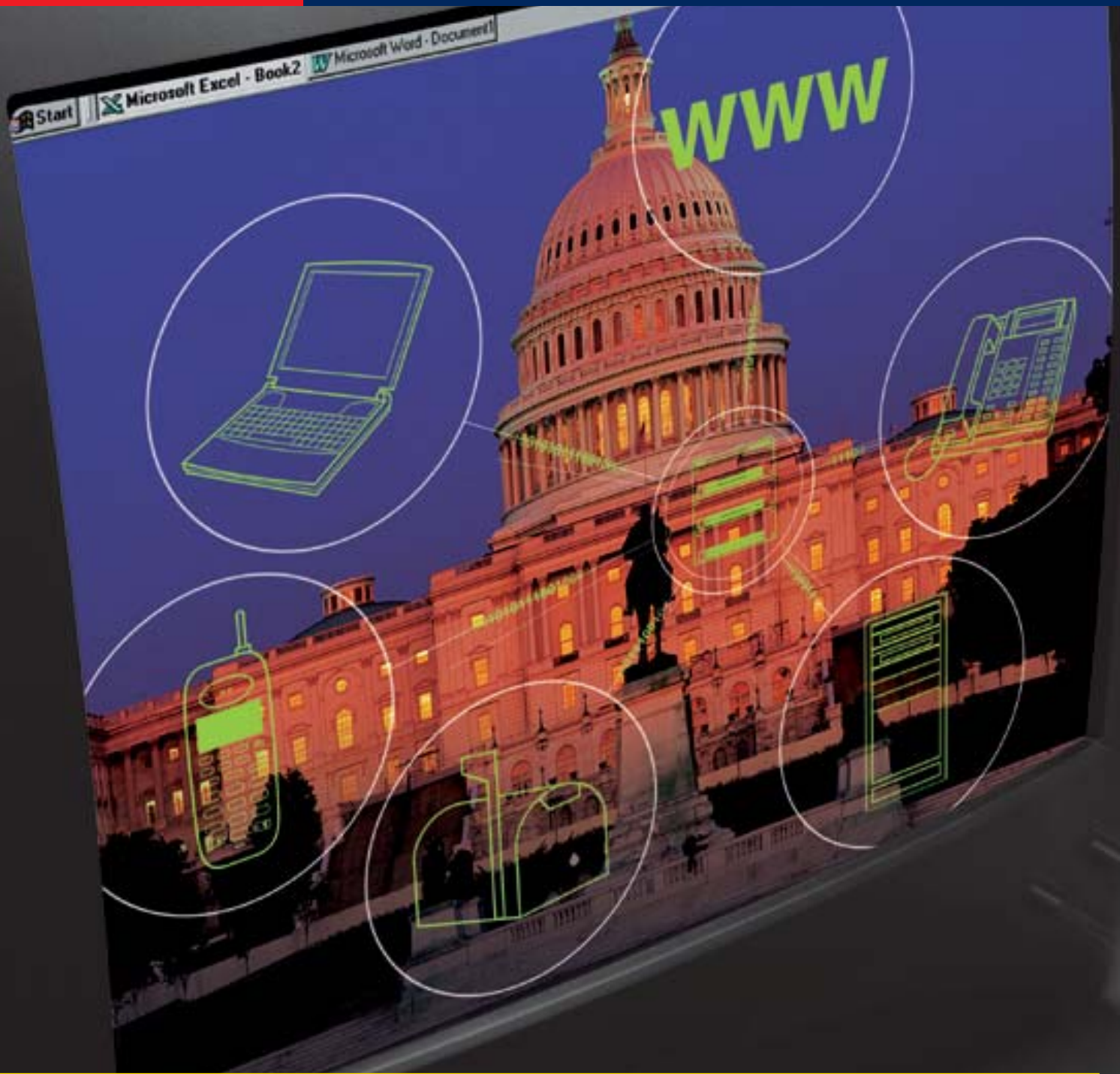


**TOSHIBA**



**Proven Quality Backed By A Strong  
Commitment To Government Needs**

**Telecommunication  
Government Solutions**

# The Toshiba

# Difference

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## An Industry Leader Who Understands The Unique Requirements Of Government Communications

Telecommunications are crucial to your daily business. Since you rely so heavily on communication, the quality and reliability of your communication system is essential. Equally critical, your system must be designed to protect your investment.

That's what Toshiba's government telecommunications program is all about. We offer you complete communication solutions to help you select, purchase, install, and service your equipment. Most important, Toshiba is a proven industry leader who understands your specific needs and who has the resources to support those needs.

Toshiba's Telecommunication Systems Division (TSD) is a vital part of the \$50 billion Toshiba Corporation. Since 1974, Toshiba TSD has been a telecommunications industry leader serving the unique needs of government customers across America. As a leading provider of telecommunication products, we're able to meet the diverse information-management needs of government offices at the federal, state, county, and local levels.

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## An Unmatched Reputation For Quality And Reliability

Toshiba has become one of the world's largest companies and a computer/electronics industry leader by consistently offering our customers products that meet the complex demands of today's fast-paced business environment. That's why the Toshiba name is a guarantee of quality and reliability for millions of customers worldwide.

Since your Toshiba communication system is backed by our proven reputation and global resources, you can count on its superior performance. And you can depend on us to fully support your system today and years from now.

Maintaining our legendary product quality is our top priority. Toshiba commits millions of dollars to ongoing research and development to assure that we meet this crucial goal, which will assure that your Toshiba system continues to meet your needs.

20-button LCD Digital Speakerphone  
with Optional Add-on Module



# Complete Support

## A Total Streamlined Solution, From Purchasing Through Maintenance

With Toshiba, your government organization is backed by both our global strength and local support. Our nationwide dealer network of over 600 authorized Toshiba TSD locations delivers responsive service and support. Your authorized Toshiba dealer will work closely with Toshiba account managers and customer service representatives who specialize in government communications.

At Toshiba, we fully back our authorized dealers with complete technical support, timely product information updates, and ongoing training—everything they need to continually meet your needs.

Authorized Toshiba dealers are thoroughly trained in every aspect of Toshiba systems. As a result, they're equipped to satisfy all your installation and service needs, promptly and professionally. Plus, your local authorized Toshiba dealer assures that service, system repairs, and maintenance are nearby when you need them.

As a Toshiba government customer, you'll have a single point of contact, streamlining order processing and service. And you'll be working with professionals who will get to know your unique communication needs, and who can suggest ways to continually improve efficiency and productivity.

### Purchasing Options That Meet Different Government Needs

Toshiba's government program offers flexible purchasing options that work within your specific requirements. If your organization is authorized to purchase from the General Services Administration (GSA) Schedule, you can conveniently make purchases through our GSA program. When purchasing from Toshiba's GSA Schedule, contract number GS-35-F-0099L, you'll enjoy these benefits:

- Standardized pricing for both equipment and installation
- Fast, easy purchasing process
- Simplify your budgeting and accurately project purchase and installation costs
- Eliminate the need for the time consuming bid process
- Work directly with Toshiba's government specialists, who fully coordinate all aspects of your communication system

When selecting to purchase through Toshiba's GSA Program, you will also have the flexibility in how you choose to purchase your communication system. We offer the following:

- Visa I.M.P.A.C./SmartPay purchase option
- Leasing programs offered through Toshiba Financial Services
- Discounts for prompt payments and bulk purchases
- GSA Advantage™ online purchase option: [www.fss.gsa.gov](http://www.fss.gsa.gov)

In addition to purchasing through Toshiba's GSA schedule, our government program also offers open market purchasing through your local authorized Toshiba dealer. Our government program provides incentives for our dealers to offer affordable pricing for open market purchases. Plus, our dealers offer Toshiba Financial Services Leasing programs.



Cordless Digital 900 MHZ  
Narrow Band Telephone

# Reliability

## Protecting Your Investment In Toshiba Technology

From our Strata® line of digital business communication systems to advanced call center solutions, ISDN, Voice Processing, Voice Over IP, Computer Telephony Integration, and Interactive Voice Response systems, Toshiba TSD provides comprehensive solutions for all your communication needs.

Proven Toshiba quality and reliability are built into every communication system we offer. Each unit is rigorously tested in real-world conditions, so you can depend on your Toshiba system's performance day-in and day-out.

All our telephones provide flexible features and options that make your system easy to use. By effectively using your Toshiba telecommunication system's many time-saving features, your employees will maximize their productivity and training time will be minimized.

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### Meeting Your Communication Needs Today And Tomorrow

Toshiba telecommunication equipment is specially designed with flexibility to match your specific applications. Our full line of systems provides the industry's strongest solution, meeting your changing telecommunication needs.

Modularity is a key component of every Toshiba telecommunication product. That means your government organization can cost-effectively upgrade your Toshiba system as needed. Best of all, our system's migration capability fully protects your investment in Toshiba telecommunication technology. What's more, your Toshiba Business Communication System is backed by our comprehensive warranty which guarantees your satisfaction.

What's the bottom line? Whether your government agency operates at the federal, state, county, or local level, Toshiba products give you the power to manage information and communicate with maximum effectiveness—with total reliability.

To learn more about Toshiba's commitment to government telecommunication needs, call our government office at (800) 535-5039 x210, or visit our website at [www.telecom.toshiba.com](http://www.telecom.toshiba.com).

#### **Toshiba America Information Systems, Inc., Telecommunication Systems Division**

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